



Grant Fulkerson

Lee & Associates-LA North/Ventura Inc.

Corporate ID# 01191898

A Member of the Lee & Associates Group of Companies

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Specialty / Expertise

Grant Fulkerson is a member of Lee & Associates-LA North/Ventura Inc., a full-service commercial real estate company and member of the Lee & Associates group of companies. Mr. Fulkerson specializes in the sale and leasing of industrial properties and vacant land throughout the Eastern Ventura County and Conejo Valley markets. His current projects include The Patriot Commerce Center, a 300,000-square-foot industrial and office complex in Moorpark and Chambers Lane Business Park in Simi Valley.

Mr. Fulkerson's expertise includes project development, property acquisition and disposition, tenanting and lease negotiations. He is passionate about customer service and building long-standing client relationships.

Career History / Professional Recognition

Mr. Fulkerson was recognized as the Rookie of the Year and inducted into the Lee & Associates President's Circle of Excellence for outstanding performance in 2007.

Prior to joining the Lee & Associates brokerage team, Mr. Fulkerson served in the firm's research department. There, he maintained and developed the company's new comprehensive and proprietary regional industrial database. Earlier, Mr. Fulkerson spent two years working in the residential real estate market in the San Diego community of La Jolla, where he specialized in high-end property transactions.

Major Clients (partial list):

- Cypress Land Company
- West America Construction
- Triliad Development
- Nearon Enterprises
- Weintraub Financial Services
- Spirent Communications
- Las Robles Hospital
- Sooner Logistics
- Pepsi Bottling Group
- M.W. Ossola & Associates, Inc.
- Brentwood Capital Partners
- RSC Equipment Rental
- US Parts Corp.
- Felsenthal Property Mgmt.



Notable Transactions (partial list):

- 35,967 SF Industrial Lease Simi Valley; \$1,960,257
- 116,000 SF Industrial R&D Sale Moorpark; \$10,750,000
- 104,000 SF Industrial Sale Moorpark; \$7,900,000
- 14,696 SF Industrial Lease Simi Valley; \$928,538
- 4,500 SF Industrial Sale Moorpark; \$1,237,500
- 6,337 SF Industrial Sale Camarillo; \$1,261,063
- .63 Acre Land Sale Calabasas; \$3,050,000
- 11,268 SF Industrial Sale Northridge; \$1,926,828
- 23,919 SF Industrial Sale Newbury Park; \$3,366,000
- 37,000 SF Industrial Sale Newbury Park; \$5,700,000

Associations/Education

- Member of the American Industrial Real Estate Association (AIR)
- Member of CoStar Group, Inc.
- University of California Santa Barbara (UCSB), majored in Sociology

